

Sales and Inventory Report
Category - Residential
Statistics for Entire MLS from 12/1/2012 - 11/30/2013

Category:1
 Property Type:DET,ATH,CND
 Area:01

Month	Year	Monthly Sales	Monthly Volume	Avg List \$	Avg Sale \$	Median Sold \$	Avg DOM	Avg CDOM	% Sold/List	Current Inventory	Months Inventory
December	2012	29	\$10,080,739	\$354,730	\$347,611	\$355,124	64	67	97.99%	116	4.00
January	2013	15	\$4,691,865	\$320,845	\$312,791	\$293,000	61	66	97.48%	109	7.26
February	2013	16	\$7,558,658	\$495,849	\$472,416	\$329,737	105	107	95.27%	128	8.00
March	2013	15	\$5,052,725	\$347,350	\$336,848	\$285,000	103	159	96.97%	137	9.13
April	2013	21	\$9,102,737	\$455,986	\$433,463	\$330,610	43	88	95.06%	127	6.04
May	2013	31	\$13,420,560	\$436,156	\$432,921	\$367,000	51	47	99.25%	133	4.29
June	2013	35	\$13,203,504	\$389,328	\$377,242	\$335,000	63	76	96.89%	134	3.82
July	2013	28	\$10,826,859	\$391,222	\$386,673	\$325,681	73	58	98.83%	131	4.67
August	2013	26	\$10,070,482	\$392,007	\$387,326	\$362,500	54	49	98.80%	124	4.76
September	2013	20	\$7,907,990	\$395,643	\$395,399	\$414,836	46	39	99.93%	125	6.25
October	2013	20	\$8,672,039	\$443,244	\$433,601	\$399,442	149	109	97.82%	132	6.60
November	2013	11	\$5,773,546	\$533,061	\$524,867	\$516,520	115	123	98.46%	120	10.90
Annual:		267	\$106,361,704	\$407,320	\$398,358	\$356,070	72	76	97.79%	126	5.66

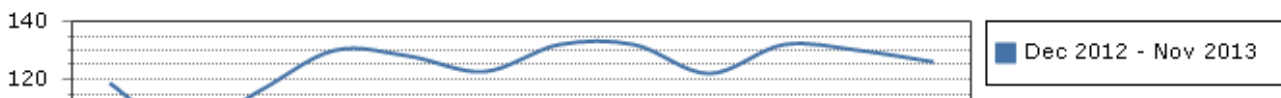
Annual:	2012 - 2013	267	\$106,361,704	\$407,320	\$398,358	\$356,070	72	76	97.79%	126	5.66
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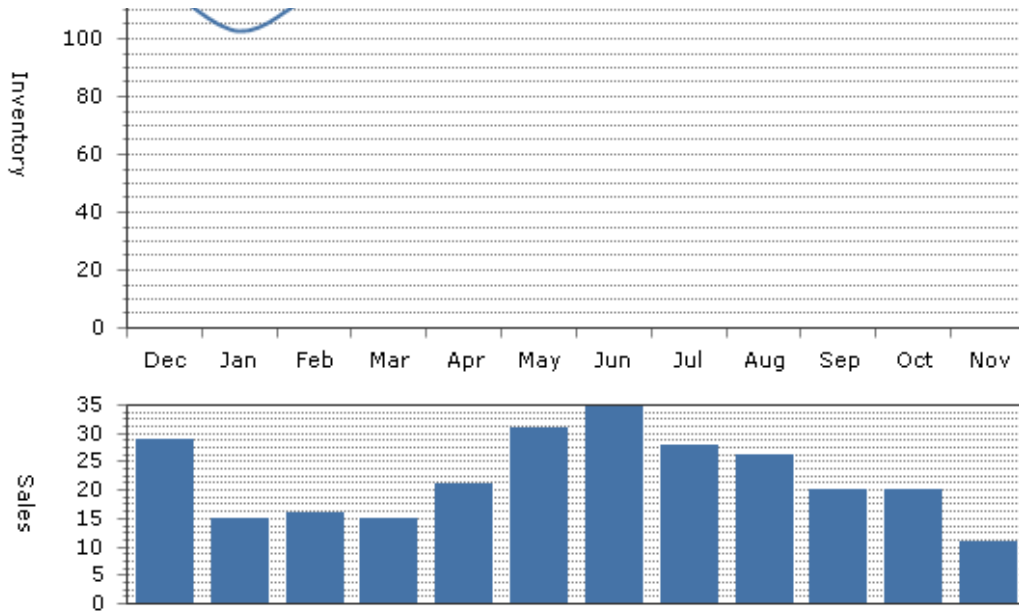
Note: The "Current Inventory" column(s) reflect the number of active(on market) listings on the 16th day of each month.

The "Months Inventory" column(s) value(s) equal "Current Inventory" divided by "Monthly Sales". This reflects how many months it would take to sell out of inventory at the current month's rate of sale.

- Total Months Inventory = Total Current Inventory / (Total Monthly Sales/12 Months)

Sales and Inventory: 12/1/2012 - 11/30/2013





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Prepared by JIM DUNCAN of NEST REALTY GROUP on Monday, December 02, 2013 8:01 AM.